

Publications

By David E. Coffman

Business Valuation

- Book: *For What It's Worth: Estimating the Value of a Small, Owner-Operated Business* self-published 2016.
- Article: *Using Lower Level Business Valuations Effectively*, published November 2012, various sources online.
- Series of articles: *Do Your Own Business Valuation: Parts 1 – 9*, published online 2009.
- Book: *The Do-It-Yourself Business Valuation Workbook*, self-published 2009.
- Book: *Selecting the Right Professional to Value Your Business*, self-published, 2009 & 2004.
- Continuing education course: *Business Valuation*, published by Ultimate CPE 2004.
- Series of articles: 16 business valuation articles that were published in a nationally distributed newsletter, BizActions, LLC 2002.
- Article: *Should Business Appraisers in Divorce Cases be Jointly Retained?* DivorceSource.com, published October 2001.

Small Business

- Article: *The Small Business Financing Crisis*, various sources online, July 2010.
- Book: *Small Business Scorecard*, self-published 2009 & 2004.
- Article: *Why You Need a Planning System, Not a Business Plan*, Central Penn Business Journal, December 14, 2001.
- Article: *Don't Let Passions Rule When Buying a Business*, Northeast Pennsylvania Business Journal, December 1998.
- Article: *Employee or Independent Contractor? Choosing Wrong Can Be Costly*, various regional business journals, September 1994 to February 1995; and Recharger Magazine, October 1994.